



TAYLOR | SPRULES  
CORPORATION

APRIL 2010

## **POSITION**

### **NEW BUSINESS DEVELOPMENT**

#### **Position Overview:**

The successful candidate is required to generate new opportunities, build enduring relationships, and close sales with organizations focused on; re-inventing their Brand, launching a new product or service, wishing to align their Brand presence with their corporate vision or developing specific design related stand-alone projects identified and verified during the sales process.

The ability to think at a high level, in a fast paced environment and to be a self-starter is a prerequisite.

TAYLOR|SPRULES is fully committed to reducing its carbon footprint and leads the industry through its distributed work environment model and internal processes. This is a home-based position.

#### **Experience Required:**

- Proven sales success at a high level
- Minimum five years in a design environment
- Strong organizational and communication skills, both written and verbal
- Ability to work as an integral part of a team
- Ability to author comprehensive proposals

For additional information, please visit us online at [www.tsworld.com](http://www.tsworld.com).

Interested candidates please e-mail "john@tsworld.com" with "New Business Development" in the subject line. Only those selected for an interview will be contacted. No phone calls please.